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SUPPLIER USER MANUAL



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- 2. Registration Process
- 3. Completion/Modification of Profile Information
- 4. Completion of Additional Forms necessary for Qualification
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- 6. Creation of Additional Accounts (subusers)
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- 8. How to respond to an Auction



Overview of Registration and Qualification Process

Overview of Registration and Qualification Process





The Supplier clicks on «REGISTRATION» from Mareli eProcurement Genesis Portal, accepts the Registration Conditions and Privacy Policy and enters its main Company data.

Upon clicking on «Save» a new form opens up where General data are required (NDA, CoC, turnover, coverage, relationship with Marelli, etc). At the end of this process the Supplier will indicate the categories of interest from Marelli Category Tree. Further questions may be asked as per category selected.

Marelli reviews the data provided and pre-qualifies the Supplier. Depending on the evaluation made, additional info may be required. The Supplier receives an e-mail that notifies the need to log in to the Portal and compile additional forms.

The Supplier provides the additional data requested, and, whenever applicable, also Category Specific Questions (in some cases category specific questions may be asked during the registration process, in some other cases in a second step) Marelli reviews the additional Supplier data and qualifies the Supplier Marelli reviews the Supplier category specific data and qualifies the Supplier on the category specific level

SUPPLIER PERFORMED ACTIVITIES MARELLI USER PERFORMED ACTIVITIES



Registration Process

Supplier Registration Process





- 1. Marelli e Procurement Portal (called Genesis) is available from the following URL: <u>https://eprocurement.marelli.com/web/login.html</u>
- 2. As first step it is necessary to accept Marelli Privacy Policy and the Portal Registration Conditions. This is done by flagging the two relevant fields.
- 3. The Registration form consists in two main parts: Company Data and Main Account Data.
- 4. The Basic Forms consist in a set of general questions such as Company turnover, availability of certifications, relationship with Marelli, etc. The supplier will also be requested to download and sign some documents (eg. Marelli NDA, Marelli Code of Conduct, etc).
- 5. The categories to be selected are the ones related to Marelli Category Tree (OPEX, CAPEX and DIRECT MATERIALS). The Supplier may navigate the tree or search by keywords through a search engine.
- 6. Only for some categories, additional category specific questions may be asked. After the completion of such questions, the Supplier will be fully registered.

Supplier Registration – Access to eProcurement Portal and Registration











User Agreement Close PRIVACY POLICY The following information describes the management of the internet website: https://eprocurement.marelil.com (hereinafter "Website") with regard to the processing of personal data of the users and provides the privacy information notice according to Art. 13 of the General Data Protection Regulation (EU) 2016/679 ("GDPR"). The information is provided solely for the https://eprocurement.marelil.com site and not for any other sites which may be consulted by the user via links. PERSONAL DATA COLLECTED Personal data ("Data") that may be collected by Marelli Europe S.p.A. ("Company") are the following: i. personal data provided in order to be able to use the eProcurement Portal (e.g. name and contact details); ii. browsing data (e.g. IP address, location - country -, information on pages visited by the user within the website, access time on the website, navigation time on each page, clickstream
PRIVACY POLICY The following information describes the management of the internet website: https://eprocurement.marelli.com (hereinafter "Website") with regard to the processing of personal data of the users and provides the privacy information notice according to Art. 13 of the General Data Protection Regulation (EU) 2016/679 ("GDPR"). The information is provided solely for the https://eprocurement.marelli.com site and not for any other sites which may be consulted by the user via links. PERSONAL DATA COLLECTED Personal data ("Data") that may be collected by Marelli Europe S.p.A. ("Company") are the following: i. personal data provided in order to be able to use the eProcurement Portal (e.g. name and contact details); ii. browsing data (e.g. IP address, location - country -, information on pages visited by the user within the website, access time on the website, navigation time on each page, clickstream
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analysis. While the Company does not collect this information in order to link it to specific users, it is still possible to identify those users either directly via that information or by using other information collected); iii. cookies (i.e. small text files that may be sent to and registered on the user computer by the visited websites, to then be re-sent to those same sites when the user visit them again. Please refer to the website Cookie Policy for details).
I HAVE READ AND ACCEPT THE PRIVACY POLICY CONDITIONS Registration Conditions
 I agree I do not ARTICLE 1: DEFINITIONS 1. These Conditions, together with the Documents regulate the access to, function and use of the System. In these Conditions, each of the following capitalized terms, whether used in the singular or plural for a) Account: the set of data associated with each natural person at the time of registration with the Set of data associated with each natural person at the time of registration with the Set of state associated with each natural person at the time of registration with the Set of data associated with each natural person at the time of registration with the Set of List or List: a list, classified by product category, of economic operators considered by N and professional approach. c) Technical Specifications: document agreed by Marelli and the Supplier that defines the technical. d) Code of Conduct : the code of ethics adopted by Marelli and available for consultation at https://www.marelli.com/responsible-business/ e) Conditions: the terms and conditions pursuant to this document, aimed at regulating the access to f) Documents: all documents relating to the regulation of each purchase, including, merely by way of the set of the regulation of each purchase.
Accept Registration Conditions to proceed. Click "Next"



legistration Data		Reset Close Sa	ve	Click "Save" only once all data with
1 Registration Data (2) Onboarding F	ages (3) My Category Selection	(4) Registration Confirmation		the page are completed. Fields marked with * are mandator
 Organisation Details 				
* Country	Complet	e the Registration		
UNITED KINGDOM	Company	Data (e.g. Company		
* Company Name - For non-Latin alphabet company: provide name in English"	Name, Lega	al Structure, Fiscal Id,		
* Company Name - For non-Latin alphabet company: provide name in Local Languag	Ad	dress. Etc.).		
* Organisation Legal Structure				
	•	All suppliers belong	ging to NON-LATIN s	speaking
 Fiscal Code	-	All suppliers belong countries shall enter	ging to NON-LATIN ser their names both	speaking i in English (first
 Fiscal Code	•	All suppliers belong countries shall enter field) and in their la	ging to NON-LATIN s or their names both Inguage/alphabet (speaking in English (first second field)
Fiscal Code * EU VAT Number (e.g. ESA79206003)		All suppliers belong countries shall enter field) and in their la	ging to NON-LATIN ser their names both anguage/alphabet (speaking in English (first second field)
 Fiscal Code * EU VAT Number (e.g. ESA79206003)		All suppliers belong countries shall ente field) and in their la	ging to NON-LATIN s or their names both anguage/alphabet (speaking in English (first second field)
Fiscal Code * EU VAT Number (e.g. ESA79206003) DUNS Number (e.g. 813025005)	•	All suppliers belong countries shall enter field) and in their la	ging to NON-LATIN s er their names both Inguage/alphabet (speaking in English (first second field)
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Fiscal Code * EU VAT Number (e.g. ESA79206003) DUNS Number (e.g. 813025005) * Address * Address		All suppliers belong countries shall enter field) and in their la Provide Dun & Brac	ging to NON-LATIN ser their names both anguage/alphabet (speaking i in English (first second field) able
Fiscal Code Fiscal Code * EU VAT Number (e.g. ESA79206003) DUNS Number (e.g. 813025005) * Address * Address * City		All suppliers belong countries shall ente field) and in their la	ging to NON-LATIN ser their names both anguage/alphabet (speaking i in English (first second field) able
Fiscal Code Fiscal Code * EU VAT Number (e.g. ESA79206003) DUNS Number (e.g. 813025005) * Address * Address * City * City * Country / State / Province		All suppliers belong countries shall ente field) and in their la	ging to NON-LATIN ser their names both anguage/alphabet (speaking i in English (first second field) able
Fiscal Code		All suppliers belong countries shall ente field) and in their la	ging to NON-LATIN ser their names both anguage/alphabet (speaking i in English (first second field) able



Registration Data	Reset Close Save
∽ User Details	
Title	
•	
* Last Name	Choose a main Contact person and
	email account to which all esourcing
* First Name	and vendor notifications will be sent to
* Email IMPORTANT: This email address will be used for access to the site and for all communications. Please ensure you enter the address correctly. Please use ',' (semicolon) to separate multiple addresses.	
* Telephone	After the completion of this form you will
	receive an email with a temporary
Mobile (please enter "+" "country code" and "your mobile phone number" with no spaces)	password, so it will be possible to
	continue the registration process in case
* Supplier Username: Choose a username to be used together with the automatically generated password to access the tool	you want to interrupt it, by using the
	At the first access you can change the
* Preferred Language	nassword
* Time Zone	
(GMT 0:00) Western Europe Time, London, Lisbon 🗸	







13:19 WET - Western Europe Time					Welcome TEST SUPPLIER 59 TEST SUPPLIER 59
Begin Vendor Registration					Cancel Save & Continue
	Registration Data	2 Onboarding Pages	3 My Category Selection	(4) Registration Confirmation	
Vuick Navigation BASIC FORM - Macro-commodity BASIC FORM - Country of Legal Entity O	BASIC FORM - Count	try Of Legal Entity OPEX EGAL ENTITY_OPEX			Select your Legal Entity Country
	QUESTIO	N	DESCRIPTION	RESPONSE	EDITABLE BY
	1 Country o	f Legal Entity	* Please select the Country where is located the Legal Entity of your Company (your answer will lead the selection of the correct Marelli General Terms and Conditions document to be downloaded)	Select an Option (Single selec	ction) - Supplier

Based on the selection of the Country od Legal entity, you will be asked to download specific GTC document. You will be required to attached them signed in a following stage.

	Begin Vendor Registration						Cancel Save	& Continue
As you can see		~	Registration Data	2 Onboarding Pages	3 My Category Selection	4 Registration Confirmation		
the Quick Navigation	~ Quick Navigation	←	BASIC FORM - GTC OP	EX Headquarter				
menu, updates based on the	bdates h the BASIC FORM - Macro-commodity BASIC FORM - Country of Legal Entity OP		✓ GTC - OPEX HEAD GTC - OPEX Head	QUARTER VERSION			Click here to download GTC	
selection and progression of	BASIC FORM - OTC OF LA Readquarter	-	QUESTION		DESCRIPTION	RESPONSE		ſ
the registration process			1 GTC Accept	ance	* Have you downloaded Marelli GTC doo hereby attached?	GTC-SERVICES-	2020-REV 02.pdf Supplier	r



Begin Vendor Registration						Cancel Save & Continue
	🗸 Reg	gistration Data	2 Onboarding Pages	3 My Category Selection	(4) Registration Confirma	ation
∼ Quick Navigation €	← BA	SIC FORM - Registr	ation On Info Provider			Provide info about your Registration
BASIC FORM - Macro-commodity BASIC FORM - Country of Legal Entity OP		 REGISTRATION C Registration On 	ON INFO PROVIDER Info Provider			on Marelli certified Info Providers
BASIC FORM - Registration on Info Prov		QUESTION		DESCRIPTION	RESPONSE	BLE BY
		1 Registratio	n on Info Provider	* Are you registered on any Info Prov D&B, INFORMA, SERASA EXPERIAN, CRISIL,)?	ider (e.g. CIB,	Supplier

If you are not rated by any Marelli certified Info Provider, you will be requested to attach Balance Sheet and Income Statement

Begin Vendor Registration					Cancel	Save & Continue
	Registration Data	2 Onboarding Pages	3 My Category Selection	(4) Registration Confirmation		
∼ Quick Navigation (←	BASIC FORM - Financial Docume	entation (Non-Italian Suppliers)				
BASIC FORM - Macro-commodity BASIC FORM - Country of Legal Entity OP	 BASIC FORM - FINANCIAL D BASIC FORM - Financial Do 	OCUMENTATION cumentation (In Case Info Provid	der Reports Are Not Available)			
BASIC FORM - Registration on Info Provi	QUESTION	DESCRIPTION	N RE	ESPONSE		EDITABLE BY
BASIC FORM - Financial documentation	1 Balance Sheet	 Please atta Certified Fi documenta auditors) in Balance sh company's equity) 	ch here last 2 years of nancial statements (complete ation signed by external cluding in particular your eet (report that includes assets, liabilities, and owners	+ Attach File		Supplier
	2 Income Statement	* Please atta Certified Fi documenta auditors) ir Income sta & expense,	ch here last 2 years of nancial statements (complete stion signed by external noluding in particular your tement (statement of revenue P&L or profit and loss report)	+ Attach File		Supplier
	3 Auditor Analysis	Please attach Financial stat documentatio including in p comments ar	I here last 2 years of Certified ements (complete on signed by external auditors) particular Auditors analysis, nd disclosure, if any	+ Attach File		Supplier







Begin Vendor Registration





legin Vendor Registration				Cancel Save & Continu
Quick Navigation K←	 TURNOVER AUTOMOTIVE SECTOR Turnover Automotive Sector 			
BASIC FORM - Country of Legal Entity OP	QUESTION	DESCRIPTION	RESPONSE	EDITABLE BY
BASIC FORM - Registration on Info Provi BASIC FORM - Registration con Info Provi	1 Turnover Automotive Sector	* Please indicate last year (N-1) Automotive Industry Sales (%)	Def	Supplier
BASIC FORM - Main Information	 COMPANY DIMENSION Company Dimension (Your Legal Entity) 		i	n Automotive
	QUESTION	DESCRIPTION	RESPONSE	EDITABLE BY
	1 Total Workforce	* Indicate your Company Total number of Workforce in the Current Year	•	
	2 Last Year (N-1) Total Turnover (€)	* Please indicate last year (N-1) Total Turnover of your Company (€)	· ·	Define your Company Dimension and the
	 COVERAGE Geographical Coverage 			Geographical Coverage
	QUESTION	DESCRIPTION	RESPONSE	EDITABLE BY
	1 Marelli Regions	 Please select Marelli Regions where you can deliver your products/services (you can verify the distribution in the attached file) 	EMEA 1 (South Europe) Marelli Regions and Count EMEA 2 (North Europe) ASIA LATAM NAFTA	ries.xlsx Supplier









Begin Vendor Registration					Cancel	Save & Continue
	Registration Data	2 Onboarding Pages	3 My Category Selection	(4) Registration Confirmation		
 ✓ Quick Navigation BASIC FORM - Macro-commodity 	BASIC FORM - Purchase Ord	ler Distribution			Define the Pur	chase Order
BASIC FORM - Country of Legal Entity OP BASIC FORM - GTC OPEX Headquarter	✓ PURCHASE ORDER DIS	TRIBUTION METHOD			Distributior	Method
BASIC FORM - Registration on Info Provi	QUESTION		DESCRIPTION	RESPONSE		
BASIC FORM - Info Provider Report BASIC FORM - Main Information BASIC FORM - South Europe Countries	1 Purchase Order I	Delivery Methods	* Please choose the preferred Method for P Order delivery: select "EMAILPDFATTACH" receive the Purchase Orders via email, oth select "Fax" to receive them via fax.	urchase ' to berwise		Supplier
	✓ PURCHASE ORDER DI	STRIBUTION EMAIL				
	QUESTION	D	ESCRIPTION	RESPONSE	I	DITABLE BY
In case of Email	1 Email Address	*	Please define the email address to send the Purchase Order. In case of multiple addresses, please separate them with ",".		Characters available 2000	iupplier
	✓ PURCHASE ORDER DI	STRIBUTION FAX				
	QUESTION	C	DESCRIPTION	RESPONSE		EDITABLE BY
In case of Fax	1 Fax Number	*	[†] Please define the fax number to send the Purchase Order. Please note that it must be in the following format: INT CODE-AREA CODE- NUMBER.		Characters available 2000	Supplier



Begin Vendor Registration			Cancel	Confirm			
Registration Data	Onboarding Pages	3 My Category Selection	(4) Registration Confirmation				
Enter filter (type to start search)							
Search or Navigate the Tree			Collapse All	Expand All			
Selected Items: 0							
 Categories • • 0001 - OPEX 							
> 🛠 IN05 - FACILITY MANAGEMENT	& SERVICES						
✓ ◆ IN10 - TRAVEL & HR / LEGAL / E	VENTS / QUALITY						
✓ ♦ IN101 - ADMINISTRATIVE	& LEGAL						
> 🚷 IN1088MI - FIN	ANC. & ADMN. CONSULTING/SERVIO	E					
> IN1088MJ - LEGAL CONSULTANCIES							
> 🛛 🕸 IN1088MR - IN1	SURANCE POLICY						

Supplier Registration – Category Specific Forms







Completion/Modification of Profile Information



In order to complete change on the Registration Data you need to:

- Log in to the System
- Enter the «Organization Profile» area
- Complete or modify the data

14:33 WET - Western Europe Time					Welcome TEST SUPPLIER 59 TEST SU	IPPLIER 59 💄
Welcome				Organiza	ation Profile	
Dashboard	Sourcing	æ	My Organisation	ب	User Management	Ŧ
Main Dashboard	Projects		Organisation Profile		Manage Users	
	RFIs		My Categories			
	RFQs		Assessments			
	Auctions		Scorecards			
14:34 WET - Wester	rn Europe Time				Welcome TEST SUPPLIER 59 TEST S	UPPLIER 59 💄
Organisation Nar	ne: TEST SUPPLIER 59					/





In case the registration has been performed by a Marelli user, and/or you have not completed all fields of the registration process, you need to:

- Log in to the System
- You will be then re-directed to the Registration page, where you will be able to adjust your data
- Complete or modify the data
- By clicking on «Save & Continue» you will be able to proceed and finalize the registration (for further details please see previous paragraph).

05:44 pm EET	- Eastern European Time			Welcome TEST SUPPLIER 46 TEST SUPPLIER 46
Registration [Data			Close Save & Continue
	1 Registration Data	Onboarding Pages	✓ My Category Selection	Registration Confirmation
 Organisatior 	n Details			
Country BOLIVIA				
Company Nam TEST SUPPLIEF	ne - For non-Latin alphabet company R 46	: provide name in English"		
Company Nam TEST SUPPLIEF	ne - For non-Latin alphabet company R 46	r: provide name in Local Language		
Organisation L Legal structure	egal Structure e not listed			
Fiscal Code 1521321				
EU VAT Numbe	er (e.g. ESA79206003)			
DUNS Number	r (e.g. 813025005)			
			0	



In order to view the inserted data you need to:

- Log in to the System
- Click on «Organization Profile» area
- Enter the «Basic Profile» Section and click on each form to see the questions and answers you have provided





Organis	ation Profile		Click on "Edit" to modify the	• • • •
← < >	QUALIFICATION FORM - GTC Document OPEX Heado	juarter	response	
QUALIFICA	TION FORM - GTC Document OPEX Headquarter			
~ G1 G1	C DOCUMENT - OPEX HEADQUARTER VERSION C Document - OPEX Headquarter Version			
	QUESTION	DESCRIPTION	RESPONSE	EDITABLE BY
1	GTC Document	 Please attach here the GTC Document in pdf format, signed by a Legal Representative and duly stamped. 	(no file attached) 🖹	Supplier

Organisa	tion Profile			с	ancel Save
QUALIFICA	ATION FORM - GTC Document OPEX Headqua	arter		Once you finished editing, click on	
✓ GTC GTC	DOCUMENT - OPEX HEADQUARTER VERSION			«Save»	
	QUESTION	DESCRIPTION	RESPONSE		EDITABLE BY
1	GTC Document	* Please attach here the GTC Document in pdf format, signed by a Legal Representative and duly stamped.	+ Attach File Download Template		Supplier





Marelli user might require you to fill in additional forms. You will be notified via email about this request. See an example below. Upon receipt of the e-mail, log in to the system from the URL <u>https://eprocurement.marelli.com</u> and access the Editable Assessments.

Qualification Assessment	Form Review Reque		Marchi on Marchi el loca	irement Portal		
marelli.esourcing-test@ja	aggaer.com			S Rispondi	Rispondi a tutti \rightarrow Inoltra	
A Paolo Piccinini					giovedì 19/11/	2020 20:41
Dear TEST SUPPLIER W,						
The Buyer Organisation Marelli has rec	uested that you complete ar	ny required data and review Qualificatio	n Assessment Forms on Marelli eProc	curement Portal		
Assessment Group Name: Qualification	Assessment					
Buyer Comment (optional):						
To access the Form Questions (provide	d your access allows you) cli	ck the following link and enter your Use	rname and Password <u>https://eprocur</u>	ementdev.marelli.com/esop/guest/	'login.do?qvu=058016780175E2047	D6D
Or browse as follows:						
 Connect to <u>https://eprocurementaev</u> Enter your Username and Password Select Assessments in the My Organis Click Editable Assessments Select the Forms to be reviewed and a Click 'Return Forms to Buyer' to send 	marelli.com ation area completed the Forms back to the Buyer					
Velcome				Tupo to coarch in monu		
					Access the Syste	em and click c
Dashboard		Sourcing	\$	My Organisation	Access the Syste "Assessments Additiona	em and click o " to fill in the al Forms
Dashboard Main Dashboard		Sourcing Projects	÷	My Organisation Organisation Profile	Access the Syste "Assessments Additiona	em and click o " to fill in the al Forms
Dashboard Main Dashboard		Sourcing Projects RFIs	\$€	My Organisation Organisation Profile My Categories	Access the Syste "Assessments Additiona	em and click c " to fill in the al Forms
Dashboard Main Dashboard		Sourcing Projects RFIs RFQs	æ	My Organisation Organisation Profile My Categories Assessments	Access the Syste "Assessments Additiona	em and click c " to fill in the al Forms



Assessments Editable Assessments Classification A	Assessments Qualification Assessments	Ethical Check Assessments	Category Assessments			From the "Editable Assessments» page, select the displayed form.
Enter Filter (type to start search)	•					
Showing Result 1 - 1 of 1						
ASSESSMENT CODE	BUYER ORGANISATION	FIRST CATEGORY	REQUEST RECEIVED ON \downarrow	EDITABLE FORM COMPLETION	EDITABLE CATEGORY FORM COMPLETION	
1 asm_1594	Marelli		14/03/2022 11:30	10%		

Fill in all forms submitted by Marelli: click on the first form to go through all the of them

← N	larelli							··· Return Forms To Client
Det	ails							
Edi	table Forms							
→	Form List							Show Completion
	Showing Re	esult 1 - 11 of 11						
		ТҮРЕ	TITLE	COMPLETION	DOCUMENT EXPIRY DATE (FIRST TO EXPIRE)	LAST MODIFIED DATE	FORM EDITING ALLOWED ON	FORMS VIEWED
	1	Form	BASIC FORM - Macro-commodity	0		20/10/2020 22:54	14/03/2022 11:30	No
	2	Conditional Form	BASIC FORM - Country of Legal Entity OPEX	0		20/10/2020 22:55	14/03/2022 11:30	No
	3	Conditional Form	QUALIFICATION FORM - GTC Document OPEX Headquarter	8			14/03/2022 11:30	Νο
	4	Conditional Form	QUALIFICATION FORM - GTC Document CAPEX Headquarter (in addition to OPEX GTC)	0			14/03/2022 11:30	No
	5	Conditional Form	QUALIFICATION FORM - ISO 14001	8			14/03/2022 11:30	No
	6	Conditional Form	QUALIFICATION FORM - ISO 18001	0			14/03/2022 11:30	No
	7	Conditional Form	QUALIFICATION FORM - ISO 9001	8			14/03/2022 11:30	No
	8	Conditional Form	QUALIFICATION FORM - Other Certifications	8			14/03/2022 11:30	No



To fill in a form click on the pencil icon on the top right of the monitor.

← Marelli	····
Details	Click here to EDIT
Editable Forms	
\rightarrow \leftarrow \leftarrow Form List	
 QUALIFICATION FORM - GTC DOCUMENT OPEX HEADQUARTER QUALIFICATION FORM - GTC Document OPEX Headquarter 	

Once in the edit mode, fill in all the questions. Once you finished click Save & Next to move to the next question or Save & Exit to go back to the main page.





Marelli			Cancel S	Save & Next Save & Exit
\rightarrow	Form List		Upload all the certificates you declared	to
v			possess (ISO 9001/14001 etc.) with the relative expiry date	ir
	✓ IS014001 DOCUMENT ISO14001 Document			
	QUESTION	DESCRIPTION	RESPONSE	EDITABLE BY
	1 ISO 14001	* Please attach here a valid ISO 14001 certification	+ Attach File * Expiring on: dd/MM/yyyyy	Supplier



Marelli					
→	✓ MANAO Manag	GEMENT TEAM AND CONTACTS ement Team And Contacts		Provide Sales Tea	m Contacts
		QUESTION	DESCRIPTION	RESPONSE	
	1	Sales Manager - Name	* Indicate the Name of the Sales Manager	Characters available 2000	Supplier
	2	Sales Manager - Telephone	* Indicate the Telephone number of the Sales Manager	Characters available 2000	Supplier
	3	Sales Manager - E-mail	* Indicate the E-mail of the Sales Manager	Characters available 2000	Supplier
	4	Organization Chart	* Please attach the organization chart of your Company	+ Attach File	Supplier
	5	Main Category of Interest	* Please indicate the Main Area of Goods and Services that can be provided (in order to be able to indicate the appropriate one as per internal Marelli Category Tree division, please download the excel file hereby attached)	OPEX - TRAVEL & HR / LEGAL / EVENTS / QUALITY (Administrative & Legal, Environmental & Safety, Hr & Employ Classification Tree_Marelli_2021_06_23.x	Supplier
	6	Marelli Regions	* Please select Marelli Regions where you can deliver your products/services (you can verify the distribution in the attached file)	 EMEA 1 (South Europe) Marelli Regions and Countries.xlsx EMEA 2 (North Europe) ASIA LATAM NAFTA 	Supplier



✓ SHAREHOLDER Please Fill In Info Below, According To The Actual N	lumber Of Your Main Shareholders. In Case Available, Please Indic	ate Up To The First 4 Ones	Drovido Charobaldore Info
QUESTION	DESCRIPTION	RESPONSE	Provide Shareholders into
1 1st Shareholder - Name	* Indicate the 1st Main Shareholder Name		Supplier Characters available 2000
1st Shareholder - % holding	* Indicate the 1st Main Shareholder holding percentage (%)		Supplier
Znd Shareholder - Name	Indicate the 2nd Main Shareholder Name		Supplier Characters available 2000
2nd Shareholder - % holding	Indicate the 2nd Main Shareholder holding percentage (%)		Supplier
3rd Shareholder - Name	Indicate the 3rd Main Shareholder Name		Supplier Characters available 2000
3rd Shareholder - % holding	Indicate the 3rd Main Shareholder holding percentage (%)		Supplier
4th Shareholder - Name	Indicate the 4th Main Shareholder Name		Provide Workforce Info
4th Shareholder - % holding	Indicate the 4th Main Shareholder holding percentage (%)		
WORKFORCE Workforce			
QUESTION	DESCRIPTION	RESPONSE	EDITABLE BY
Workforce - Direct Plant Workforce	* Indicate the number of Direct Plant(s) Workforce in the Current Year		Supplier
Workforce - Indirect Plant Workforce	* Indicate the number of Indirect Plant(s) Workforce in the		Supplier

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✓ CONS Conse	OLIDATE SALES Dildate Sales			
	QUESTION	DESCRIPTION	RESPONSE	EDITABLE BY
1	Currency	* Please select the currency related to the consolidated sales info	•	Supplier
2	Consolidated Sales - Current Year (N)	* Indicate the Total Consolidated Sales of Current Year (N) (in Millions, according currency indicated)		Supplier
3	Consolidated Sales - Last Year (N-1)	* Indicate the Total Consolidated Sales of Last Year (N-1) (in Millions, according currency indicated)		Supplier
4	Consolidated Sales - Last Year (N-Z)	* Indicate the Total Consolidated Sales of Last Year (N-2) (in Millions, according currency indicated)		Supplier
5	Consolidated Sales - Forecast (N+1)	* Indicate the Total Consolidated Sales Forecast (N+1) (in Millions, according currency indicated)		Supplier
6	Automotive Industry Sales (%) - Current Year (N)	* Indicate the Automotive Industry Sales (%) of Current Year (N)		Supplier
7	Automotive Industry Sales (%) - Last Year (N-1) in €	* Indicate the Automotive Industry Sales (%) of Last Year (N-1)		Supplier
8	Automotive Industry Sales (%) - Last Year (N-2)	* Indicate the Automotive Industry Sales (%) of Last Year (N-2)		
9	Automotive Industry Sales (%) - Forecast (N+1) in €	\star Indicate the Automotive Industry Sales (%) Forecast (N+1)		Declare your Turnover Detail
10	Marelli Turnover (%) - Current Year (N)	* Indicate the Turnover made with Marelli (%) in Current Year (N)		Supplier
11	Marelli Turnover (%) - Last Year (N-1)	* Indicate the Turnover made with Marelli (%) in Last Year (N-1)		Supplier
12	Marelli Turnover (%) - Last Year (N-2)	* Indicate the Turnover made with Marelli (%) in Last Year (N-Z)		Supplier
13	Marelli Turnover (%) - Forecast (N+1)	* Indicate the Turnover made with Marelli (%) Forecast (N+1)		Supplier



✓ MAIN For S	N CUSTOMERS Strictly Confidential Data, Please Type Company Name-C	onfidential And Insert At Least The Industry (E.G. Autom	ative)	Provide the information relative to
	QUESTION	DESCRIPTION	RESPONSE	the Main Customers
1	1st Main Customer - Company Name	* Indicate the 1st Main Customer Company Name		Supplier Characters available 2000
2	1st Main Customer - % Total Sales	* Indicate the 1st Main Customer Total Sales in %		Supplier
3	2nd Main Customer - Company Name	* Indicate the 2nd Main Customer Company Name		Supplier Characters available 2000
4	2nd Main Customer - % Total Sales	* Indicate the 2nd Main Customer Total Sales in %		Supplier
5	3rd Main Customer - Company Name	* Indicate the 3rd Main Customer Company Name		Supplier Characters available 2000
6	3rd Main Customer - % Total Sales	* Indicate the 3rd Main Customer Total Sales in %		Supplier
✓ COM Com	PANY PRESENTATION pany Presentation			
	QUESTION	DESCRIPTION	RESPONSE	EDITABLE BY
1	Company Presentation	Attach a Company Presentation document	+ Attach File	Supplier



Mare	lli					Cancel	Save & Next Save & Exit
>	Form List						
	✓ QUALIFICAT QUALIFICAT	TION FORM - THIRD PARTY PRODUCT LIABILITY AVAILABLE? TION FORM - Third party product liability available?					
	✓ THIRD Third	PARTY PRODUCT LIABILITY AVAILABLE? Party Product Liability Available?					
		QUESTION	DESCRIPTION		RESPONSE		EDITABLE BY
	1	Third party product liability	* Are you in possession of a Third party produ	ict liability Insurance?	•		Supplier
Mar	elli					Cancel	Save & Next Save & Exit
→	Form List	t			ĺ		
	V P QUALIFI QUALIFICA	ICATION FORM - THIRD PARTY PRODUCT LIABILITY INFORMATION ATION FORM - Third party product liability information	DN			In case you are liability, you	in possession of a third pa are requested to provide i
	✓ THIRI Third	D PARTY PRODUCT LIABILITY INFORMATION d Party Product Liability Information			l	~	
		QUESTION	DESCRIPTION	RESPONSE			EDITABLE BY
	1	Third party product liability - document and expiration date	* Please attach the Insurance document and detail expiration date	+ Attach File			Supplier
	1	Third party product liability - document and expiration date	* Please attach the Insurance document and detail expiration date	+ Attach File * Expiring on:			Supplier
Completion of Additional Forms necessary for Qualification



Marelli						Cancel	Save & Next	Save & Exit
, F	Form List							
~	QUALIFICATION FORM	и - MARELLI CURRENT SUPPLIER? и - Marelli current Supplier?						
	✓ MARELLI CURRE Marelli Current	ENT SUPPLIER Supplier						
	QUESTI	ION	DESCRIPTION		RESPONSE		EDITABLE E	ВҮ
	1 Marelli Supplier		* Are you currently supplying to N	Aarelli?	•		Supplier	
Mare						Cancel	Save & Next Sa	ave & Exit
→	Form List							
→	Form List	FORM - MARELLI SUPPLIER ADDITION, RM - Marelli Supplier additional informati H MARELLI PER PLANT AND YEAR	AL INFORMATION CLUSTER A, B, C on Cluster A, B, C			Dec	lare your cui you	rrent Re apply (
→	Form List	FORM - MARELLI SUPPLIER ADDITION/ RM - Marelli Supplier additional informati 'H MARELLI PER PLANT AND YEAR n Marelli Per Plant And Year ON	AL INFORMATION CLUSTER A, B, C on Cluster A, B, C DESCRIPTION	RESPONSE		Dec	lare your cui you	rrent Re apply C
->	Form List Form List PQUALIFICATION QUALIFICATION FOI Revenue With QUESTI 1 Revenue	FORM - MARELLI SUPPLIER ADDITION, IRM - Marelli Supplier additional informati T H MARELLI PER PLANT AND YEAR n Marelli Per Plant And Year 'ON e per Plant	AL INFORMATION CLUSTER A, B, C ion Cluster A, B, C DESCRIPTION * Download and reattach the document "Current Business with Marelli" filling in the information marked in "yellow" indicating per each current Plant supplied the related Revenue per Year.	RESPONSE + Attach File Download Template		Dec	lare your cur you EDITABLE Supplier	rrent Re apply C
)	Form List Form List PQUALIFICATION QUALIFICATION FOI Revenue With QUESTIN 1 Revenue Consignment	I FORM - MARELLI SUPPLIER ADDITION, IRM - Marelli Supplier additional informati TH MARELLI PER PLANT AND YEAR In Marelli Per Plant And Year ION e per Plant IT STOCK	AL INFORMATION CLUSTER A, B, C ion Cluster A, B, C DESCRIPTION * Download and reattach the document "Current Business with Marelli" filling in the information marked in "yellow" indicating per each current Plant supplied the related Revenue per Year.	RESPONSE + Attach File Download Template		Dec	lare your cui you EDITABLE Supplier	rrent Re apply C
	Form List Form List PQUALIFICATION QUALIFICATION FOI Revenue With QUESTIN 1 Revenue Consignment QUESTIN	I FORM - MARELLI SUPPLIER ADDITION, IRM - Marelli Supplier additional informati ITH MARELLI PER PLANT AND YEAR IN Marelli Per Plant And Year ION I Per Plant I STOCK I Stock	AL INFORMATION CLUSTER A, B, C ion Cluster A, B, C DESCRIPTION * Download and reattach the document "Current Business with Marelli" filling in the information marked in "yellow" indicating per each current Plant supplied the related Revenue per Year. DESCRIPTION	RESPONSE + Attach File Download Template		Dec	lare your cui you EDITABLE Supplier EDITABLE	rrent Re apply C E BY



 ← Marelli Details Editable Forms Click "Return Forms to Client"								
→ Fo	orm List							Show Completion
	Showing Re	esult 1 - 13 of 13						
		ТҮРЕ	TITLE	COMPLETION	DOCUMENT EXPIRY DATE (FIRST TO EXPIRE)	LAST MODIFIED DATE	FORM EDITING ALLOWED ON	FORMS VIEWED
	1	Form	BASIC FORM - Macro-commodity	0		20/10/2020 22:54	14/03/2022 11:30	Yes
	2	Conditional Form	BASIC FORM - Country of Legal Entity OPEX	Ø		20/10/2020 22:55	14/03/2022 11:30	Yes
				Assessments				
ocurem	entdev.m	arelli.com says	1	Editable Assessments	Classification Assessments	Qualification Assessments	Ethical Check Assessments	Category Assessments

This Action will send all Forms back to the Buyer. The Forms will not be editable anymore, are you sure you want to continue?







Category modifications and Category Specific Forms Review



In order to add a Category in your profile:

- Log in to the System
- Click on «My Categories» area
- Click on «Add Category» to open Marelli Category Tree

Welcome		7	ype to search in menu
Dashboard 🔳	Sourcing Projects RFIs RFQs Auctions	My Organisation Organisation Profile My Categories Assessments Scorecards	e the cted
My Categories			··· Confirm Categories Add Category
Enter Filter (type to start search)			Click here to add a category
CODE	TITLE	CLASSIFIED ON	ASSESSMENT STATUS
1 IN0588MW 🖉	PEST/RODENT CONTROL/ SANITATI	ON SERVICES 11/03/2022 14:16:30	Assessment Status not visible
2 IN1088MI	FINANC. & ADMN. CONSULTING/SEF	RVICE 11/03/2022 14:16:30	Assessment Status not visible







As previously explained, some categories might be linked to certain forms. In the Category list you will notice them, since they have an icon close to the code. If you click on it you can access the form.

Please note that forms linked to categories fully completed cannot be modified.





In order to delete a Category in your profile:

- Log in to the System
- Click on «My Categories» area
- Click on the category code and on the «...»





Creation of Additional Accounts (subusers)



Additional user accounts can be created by clicking on «Manage Users» from the «User Management» section.



The User Management area is composed by the following sections:

- Users: create and modify the Subuser
- User Roles: create and modify specific roles with relative rights
- Divisions: create and modify the Company Divisions by default is created a "Division" with the Superuser as Manager
- Default Users: possibility to assign Default Subusers for the Management of certain object such as the RFX

Creation of Additional Accounts

Division



To create a new user to Manage Users Superuser – Main Contact defined during registration Import/Update User Role Create ... the existing Superuser process. This user will be always notified. User Roles Users Account (main contact), Click on "Create" click on Create and fill in Enter at least 3 characters Enter Filter (type to start search) the Contact form. Showing Result 1 - 1 of 1 Show USER INFO LAST NAME 个 FIRST NAME DIVISION EMAIL TELEPHONE ROLE TEST SUPPLIER 59 TEST SUPPLIER 59 ebaraldi@jaggaer.com 1 Super User Division + 15:06 WET - Western Europe Time Welcome TEST SUPPLIER 59 TEST SUPPLIER 59 Click "Save" once the form is completed New User Cancel Save User Details * Last Name New User Cancel Save * Division * First Name Division Department User Tag for Codes ----Type in email and username. Role User will receive an email with a * Email ---temporary password. He/She can * Username access the System by using the * Telephone Number username you defined * Preferred Language ---Mobile Phone Number must start with '+' and contain digits from 0 to 9 (min 8 max 15) with no spaces. The first number can not be 0. * Time Zone (GMT 0:00) Western Europe Time, London, Lisbon * Division User External Code

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The additional user account does not have any right associated. Click on «View User Rights» to define the operational activities that the user will be able to perform. Then click on «Edit» to define the permission you want to provide in the different events.

- New Us	ser				View User Rights
i The acco	new User account does not h ount currently has no access t	nave any Role associated to Objects by default.	to it. Please review the User Rights of	f the account in order to grant access t	o Objects. The
	← User: TEST SUBUSER 2 TES	ST SUBUSER 2 • Active		Request Password Reset	
	Details				
	User Details User Rights				
	∼ Quick Navigation ←	User Rights		Click on "Edit"	
	RFx Auctions	∽ RFx	Modify the permissions		
	Supplier Management User Management	Visibility of RFx Lists No			
	v Detaile	Access RFx Details No			
	Division	Create Response No Modify Before Publishing			
		No			



RFx and Auction rights can be:

- "no", user does not have that activity
- "if I am associated to the Object", user will see the relevant object / will be able to operate on it only if the Superuser (Main Account) will associate him/her to it or Marelli Buyer will do it,
- "yes", user will always be able to see and to operate on all events.

After having sele	ecte	d the appropriate rights, click	on «Save»			Click on "Save"
	MARELL	15:36 WET - Western Europe Time		Welcome TEST SUPPLI	3	
	User: TEST SUBUSER 2 TEST SUBUSER 2		Active		Cancel Save	
	\rightarrow	User Rights				
			Modify the permissions	Set Minimum Rights	Set Full Rights	
		No No Yes, if I'm associated to the Object Yes			•	
		* Create Response No			•	



In case the account/s created are able to view and operate only if associated to the relevant Object, the Superuser (Main Account), upon receiving notification of a new issued RFx/Auction by Marelli, will need to:

- Access the received RFx/Auction
- Go on the «Associated Users» section
- Click on «Add» and «Select with Search Criteria»
- Flag the user/s he/she wishes to involve. Such users will be able to view and operate as per the rights previously defined

← RFQ: rfq_1367 - TEST	• Running	
RFQ Details Messages (Unread 0)	Click on "Add"	
→ User List	+ • ···	
Showing Result 1 - 1 of 1 Show: 50 🗸		
LAST NAME 1 FIRST NAME	EMAI RFQ: rfq_1367 - TEST SMART ASSISTANT Decline to Response	Cancel Save
1 TEST SUPPLIER A TEST SUPPLIER A	ebar → Select Users To Add To The User Rights List	
	<i>Enter Filter (type to start search)</i>	
	User List	Deselect All Select All
Flag the user and click	Showing Result 1 - 2 of 2 Show: 50 ▼	
	NAME <u>DIVISION</u> ↑ USER DEPARTMENT ROLE EMAIL	PHONE NUMBER
	1 TEST SUPPLIER A DIVISION 1 SUBUSER ebaraldi@jaggaer SUBUSER 1	r.com +



As option, other sections allow you to create an organizational structure for your Company. You can create Divisions and Platform roles, to easily default the grants you previously managed at single user to various accounts. If you proceed in this way, you can go back on the created users and associate them both Department and Role.

Manag	e Users					Manage Division Visibi	lity Create
Users	User Roles	Divisions	Default Users				
Enter a	t least 3 characters		Enter Filter (type to start search)	•			Click on «Create»
Showing	Result 1 - 1 of 1	Show: 50	•				
	DIVISION		DIVISION MANAGER		CREAT	ION DATE	
1	Division		TEST SUPPLIER 59 TEST	SUPPLIER 59	11/03/	2022 13:07:07	
	New Division					Cancel	Save
	✓ Division Detail	ls					
	* Name			Description			Each Division must have a U Account as Division Manag
	Division Tag for Cod	es		* Division Manager			
				TEST SUBUSER 1 TEST SUBU	USER 1		▼
				TEST SUBUSER 1 TEST SUBU TEST SUBUSER 2 TEST SUBU	JSER 1 JSER 2		

ser

Creation of Additional Accounts



Manage	Users			Import/Update Roles	Create	
Users	User Roles	Divisions	Default Users		Click on	"Create"
Enter at l	east 3 characters		Enter Filter (type to start search)	•		
LINCIALI	cast 5 characters		Enter miler (type to start search)	*		
🔺 The	list is empty					
🔺 The	elist is empty					

~ Quick Navigation	l←	User Rights		Set Minimum Rights	Set Full Rights
General Settings RFx		✓ General Settings	Define User Role name and grants		
Auctions		* Role			
Supplier Management					
User Management					
	_	* Shared Role			
		No	▼		
		✓ RFx		Set Minimum Rights	Set Full Rights
		* Visibility of RFx Lists			
		No			•
		* Access RFx Details			
		No			•
		* Create Response			
		No			-
		L			

Creation of Additional Accounts



As option, if you wish, you can define specific accounts as default users for the various events.

Manage	Users		Save			
Users	User Roles Divisions	Default Users				
Select a D	efault User for Auctions					
	Last Name	First Name	Email			
1 🔘						
2 ()	TEST SUPPLIER 59	TEST SUPPLIER 59	ebaraldi@jaggaer.com			
з ()	TEST SUBUSER 2	TEST SUBUSER 2	ebaraldi@jaggaer.com			
Colort o D						
Select a L	efault User for RFIS/RFQS					
	Last Name	Select Item 1 to not indicate the default user and	Email			
1		allow all the Subusers to be invited by Marelli users				
2 ()	TEST SUPPLIER 59	TEST SUPPLIER 59	ebaraldi@jaggaer.com			
з ()	TEST SUBUSER 1	TEST SUBUSER 1	ebaraldi@jaggaer.com			
Select a D	ielect a Default User for Scorecard Surveys					
	Last Name	First Name	Email			
1						
2 ()	TEST SUPPLIER 59	TEST SUPPLIER 59	ebaraldi@jaggaer.com			



How to respond to an RFI/RFQ?





How to respond to an RFI/RFQ







On "My RFQs" ("My RFIs") page you will see the list of the RFQ (RFI) events for which you have been invited to provide a response.

The initial Response Status will be «No Response Prepared». Event in status "Running " are open to all Suppliers for quotations until the "Closing Date".

RFQ	3							
My Ri	FQs							
All R	FQs 🔻	Enter Filter (type to start	search) 🗸					
Showi	ng Result 1 - 24 of 24	Show: 50 🔻			Click o	n the RFQ		
	CODE	TITLE	PROJECT CODE	CLOSING DATE \downarrow	STATUS	RESPONSE STATUS	BUYER ORGANISATION	BUYER NAME
1	rfq_1403	NEW UI - SUPPLIER MANUAL	project_1869	31/03/2022 12:00	Running	No Response Prepared	Marelli	TRAINING_BS BUYER
2	rfq_1395	TEST MANUAL	project_1857	07/03/2022 12:32	Closed: To Be Evaluated	Response Submitted To Buyer	Marelli	TRAINING_BS BUYER
3	rfq_1242	TEST	project_1566	03/05/2021 10:37	Closed: To Be Evaluated	Response Submitted To Buyer	Marelli	TRAINING_JPN BUYER

How to respond to an RFI/RFQ



A RFQ page is made by differ section:

MARELLI		_
← RFQ: rfq_1403 - NEW UI - SUP	PLIER MANUAL Running	••• External Call Decline To Respond Intend To Respond
RFQ Details Messages (Unread 0)		
Settings Buyer Attachments (1)	My Response Associated Users	
RFQ DETAILS		
	Settings	Lists information related to the RFQ content and closing date
	Buyer Attacment	Stores documents that have been uploaded by the Buyer
	My Response	Supplier can reply to RFQ questions
	Associated Users	Manage the sub users that can access event

How to respond to an RFI/RFQ



Once inside the event, you can click on "Settings! To check all the RFQ related information like: Closing Date, Currency etc.

16:49 CET - Central Europe Time		Welcome TEST SUPPLIER D TEST SUPPLIER D						
← RFQ: rfq_1403 - NEW UI - SUPPLIER I	RFQ: rfq_1403 - NEW UI - SUPPLIER MANUAL • Running							
RFQ Details Messages (Unread 0)								
Settings Buyer Attachments (1) My f								
 ✓ Details ✓ Project Project_1869 - NEW UI - SUPPLIER MANUAL RFQ Closing Date 31/03/2022 12:00:00 Response Last Submitted On: Not Submitted Yet 	 Response Status Response Status No Response Prepared Overview Code rfq_1403 Description Event Currency EURO Buyer Organisation Marelli Category (Please select a unique Category for Approval process) * IN3084AF - HEAT/SURFACE TREATMENT, FURNACE EQUIP/MACHINE/BENCH/TOOL 	Title NEW UI - SUPPLIER MANUAL Supplier Access By Invitation Only Test RFQ No Buyer Name BUYER TRAINING_BS						
	 Date & Time Information Options for Viewing Responses Sealed (parallel opening) Closing - Date 31/03/2022 12:00 	Last Modification - Date 15/03/2022 16:18:42						

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You are advised of the presence of Buyer Attachments. These are the documents that have been uploaded by the Buyer for you to access / complete as part of your response. To download the Attachments, click on the "Buyer Attachments" link

A Warning:	You have unread Buyer Attachments (1). Click here to read the files before Submitting your Response. X
16:51 CET - Central Europe Time	Welcome TEST SUPPLIER D TEST SUPPLIER D
← RFQ: rfq_1403 - NEW UI - SUPPLIER MANUAL • Running	
RFQ Details Messages (Unread 0)	
Settings Buyer Attachments (1) Buyer Attachments	
Response Status No Response Prepared	



How to respond to an RFI/RFQ



To begin preparing your response, click on the «Create Response» tab on the top right side of the page. This will allow you to answer the questions within the questionnaire.

You can also «Decline to Respond» by providing a reason.

MAREL	16:53 CET	- Centr	ral Europe Time						Welcome TEST SUPPLI	ER D TEST SUPPLIER D 💄	
←	RFQ: rfq	_1403	3 - NEW UI - SUPPLIER MANUAL	Rur	ining			External Call	Decline To Respond	Intend To Respond	
R	FQ Details	ľ	Messages (Unread 0)								
S	ettings	Buy	er Attachments (1) My Response	Associat	ed Users	Decline to Respond				Create Resp	once
→	Curre	ncy: El	JRO								onse
	× 1.т	ECHNIC	CAL RESPONSE (QUESTIONS: 4)								
		~	1.1 TECHNICAL QUOTATION (WITHOUT PR	RICE) - QU	ESTION SECTION						
			QUESTION		DESCRIPTION					RESPONSE	
	1.	1.1	Technical Quotation without price/value/amo	ount.	* Add here TECHNICAL Quotation. NOTE that TECHNICAL Quotation must be a copy of your ECONOMICAL quota All options/technical content must be clear and explained. Technical details for each options/standard equipment buy and sold are requ	ation WITHOUT any price/value/an iired (type/brand/quantity, etc.).	nount, do	not add any price/	value/amount.	(no file attached)	
	1.	1.2 🛦	Feasibility Commitment		* Please, kindly fill out the attached document (add compulsory comment, v	Yes because / No because), sta	mp and s	ignature are requii	ed.	(no file attached)	
	1.	1.3	Risk Assessment		* Is the offer including the supply of Risk Assessment according to ISO 1210	00 and ISO TR 14121-2?					
	1.	1.4	Planning		* Attach here your best Planning. Note that the Planning must be compliant with MM milestones.					(no file attached)	



Make sure you carefully read any information pop-ups that the System provides as you complete and send your response to the Buyer.

① You have now started to create your response.	Click «Details»
17:02 CET - Central Europe Time	
← RFQ: rfq_1403 - NEW UI - SUPPLIER MANUAL • Running	••• External Call Online Questionnaire In Exc. Submit Response
RFQ Details Messages (Unread 0)	
Settings Buyer Attachments (1) My Response Associated Users	hake it visible to the Buyer you must click 'Submit Response'
→ Your Response is not yet Submitted. To make it visible to the Buyer you mus	Information ×
	- You have now started to create your response.
	Next, click the "Edit Response" buttons to access the Questionnaire and complete your response.
	Complete your response by answering all mandatory fields (marked with an asteEthical Check *).
	Finally, you must click the "Submit Response" button in order to submit your completed response to the buyer.



The «Edit Response» tab will allow you to insert responses or modify information you have already inserted if the closing date has not yet passed.

← RF	Q: rfq	_1403 - NEW UI - SUPPLIER I	MANUAL	Running				External Call	Online Questionnaire In Excel	Submit Response	
RFQ [Details	Messages (Unread 0)									
Settir	ngs	Buyer Attachments (1) My F	Response	Associated Users							
\rightarrow	0	Your Response is not yet Submitted.	. To make it visibl	le to the Buyer you	u must click 'Submit Response'						^
	~ My	Response Summary									
		ENVELOPE			INFO PARAMETERS						
	1.	Technical Response			Missing mandatory responses (4)						
	2.	2. Commercial Response			Mandatory fields missing (6)	Total Price (excluding optional sections)					
	Curre	ncy: EURO					Click on "Ed Questio	dit Respon ns of the d	se" to respond to tl lifferent envelopes	ne	
	× 1.Т	ECHNICAL RESPONSE (QUESTIONS: 4	4)								
		\checkmark 1.1 TECHNICAL QUOTATION	N (WITHOUT PR	RICE) - QUESTION	SECTION						
		QUESTION		DESCRI	IPTION					RESPONSE	

Note: the mandatory questions are highlighted with a red asterisk. These must be completed in order to publish your response.

How to respond to an RFI/RFQ



In Edit Mode you can respond to the questions of Qualification/Technical/Commercial envelopes, which may be:

- Yes/No
- Options list
- Multi choice
- Free Text
- Date
- Numeric
- Attachment



If you wish to upload generic attachments to your response, you can do so by clicking on «Add/View Attachments». If the questionnaire is long, make sure you click on «Save and Continue» regularly in order to avoid losing your work. When complete, click «Save and Return»

How to respond to an RFI/RFQ



Click on "Submit Response" to publish your offer. A pop-up will advise you that your response has been successfully published.

← RFQ: rfq_1403 - NEW UI - SUPPLIER MANUAL			Running		External Call	Online Questionnaire In Excel	Submit Response
RFQ Details	Messages (Unread 0)						
Settings	Buyer Attachments (1)	My Response	Associated Users			Click on	"Submit Response"
∽ Details	←	Your Response is	not yet Submitted. To ma	ake it visible to the Buy	er you must click '	Submit Response'	<u>^</u>
project_18 - NEW UI -	69 SUPPLIER MANUAL	∽ My Response Sun	nmary				
RFQ Closing Date 31/03/2022 12:00:00 Response Last Submitted On:		ENVELOPE	INFO PARAN	METERS			
		1. Technical Respons	e All questions	s answered			
Not Subm	nitted yet	2. Commercial Respo	All quoted it	ems completed	Total Price (e	xcluding optional sections)	1,350,000

Note that the time and date of your response submission is visibile in the top left hand corner.

i You have	You have successfully submitted your response to the Buyer. Detail ×								
Welcome TEST SUPPLIER D TEST SUPPLIER D TEST SUPPLIER D LEST SUPPLIER SUPPLIER D LEST SUPPLIER D LEST SUPPLIER D LEST SUPPLIER									
← RFQ: rfq_1403 - NEW UI - SUPPLIER MANUAL ● Running ···· Withdraw Response External Call Online Questionnaire In Excel								ł	
RFQ Details	Messages (Unread 0)								
Settings	Buyer Attachments (1)	My Response	Associated Users		You can v	withdraw you	r Response		
→l ∨ My	Response Summary							A	



How to respond to an Auction?





How to respond to an Auction



Welcome					Type to search in m	enu		
Dashboard Main Dashboard		Sourcing Projects RFIs RFQs Auctions		\$	My Organisation Organisation Profile My Categories Assessments Scorecards		2.	
Auctions My Auctions	Enter Filter (type to start search) -		Use the filters For instance Description (s to look for the e , you can look for useing filter "Auc	event if necessary the Code or the tion Description"		Auction	Monitor
Showing Result 1 - 43 of 43	 Search Auction Descriptions Department				500447		END DATE	otatilo
1 dn_146	Buyer Name Project Code Project Title	project_1329	boyer organisation Marelli	TRAINING_BS BUYER	English	51ARI DATE ↓ 15/03/2022 18:00	15/03/2022 18:15	• To Star
2 dn_177 3 dn_175	Buyer Organisation Status (Legacy) Status TRAINING DEMO_UK 2	project_1761 project_1734	Marelli Marelli	TRAINING_BS BUYER	English English	11/10/2021 14:20	26/11/2021 19:25	EndedEnded
4 dn_174	DEMO_JAPAN	project_1679	Marelli	TRAINING_BS BUYER	English	28/06/2021 10:00	28/06/2021 10:15	Ended

How to respond to an Auction



Before the Auction is going to start, analyze in advance carefully each single parameter of the Auction in "Settings" area.





 Pre-Nomination Manual Awarding Auction is manually Awarded by the Buyer Buyer defined a Reserve Price for this Auction Auction Monitor will provide the information when Reached (based on all Bids received from all Suppliers) 	
 Overtime Management Extension Rules When Suppliers Enter New Valid Bids 	Overtime Interval Auction Timing Extension Rules and Add 3 Minutes Overtime Interval
 Supplier Visibility Rules Information Provided in Monitor The Auction Monitor will display the information about your Rank Best Bid Information is visible to all Suppliers 	
✓ Terms For Further Information:	
✓ Info Department	TRAINING_BS BUYER
Published BUYER TRAINING_BS 15/03/2022 17:42	Last Modified BUYER TRAINING_BS 15/03/2022 17:42

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In case you have doubts, do not hesitate to contact the Buyer, through the message Area.





← Auction: dn_146 - Test Auction		To Start		Click on "Auction Monitor" to	Auction Monitor
Auction Details	Messages (Unread 0)		Auction in status "Running": bid can be submitted	partecipate to the Auction	
Settings	Buyer Attachments (0)	Associated Users			





Time left to the closure of the Auction. Based on the settings decided by the Buyer, it might be extended once a new valid bid (by any supplier) has been accepted






AUCTION MONITOR ÷ Test Auction 00:04:15 Code Best Bid Last Bid Rank Reserve Price . 48 000 EUR 🗸 dn_146 48 000 EUR 1 SUBMIT EUR enter bid Start Price Minimum Bid Decrement My Bid ± Messages: 48 000 EUR 2 000 EUR Bid Time Direction Reserve Price Reverse Not Reached 01/12/2020 22:56:00 ~ 48 000 EUR **Bidding Rules** You must improve the Best Bid by a Minimum Bid Improvement enter message Possibility to enter a message to the Buyer through the chat box

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ACCHORMONITOR								
	Ended Test Auction		Auction En	× ded The Auction dn_146 will receive further				
	Code		Best I	communica final result	ation about the Auction	c Reserve Price		
ĸ	dn_146		39 000 EU	JR	39 000 EUR 🔽 1	ø		EUR enterbid SUBMIT
Start Pri 48 000 E	De UR	Minimum Bid Decrement 1 000 EUR		My Bio	1		±	Messages:
Directio	1	Reserve Price			Bid	Tim	e	
Reverse		Reached		× .	39 000 EUR	01/12/2020 23:01:0	0	
Bidding Rules You must improve the Best Bid by a Minimum Bid Improvement					43 000 EUR	01/12/2020 23:00:1	o	
		nent			Bid too high			
			 * 	48 000 EUR	01/12/2020 22:56:0	0		